Request for Proposal



Danish Refugee Council

House 1431(29), Street # 1, PD # 3, Kart-e-Chahar

Opposite AWCC Office

Kabul, Afghanistan

28th August 2023

To: All Interested Bidder/s

**Request for Proposal No.: RFP-AFG-AFC-010 Provision of Consultancy Services for value chain-based interventions**

Dear Sir/Madam:

The Danish Refugee Council (DRC) has worked in Afghanistan since the 1990s through Humanitarian Mine Action. In 2011, DRC expanded its scope and reach of programming to provide multi-sector and holistic packages of assistance. DRC currently operates across 66 districts of 18 provinces, with over 1,000 staff. The Danish Refugee Council (DRC) has received a grant from European Commission funded “Livelihood Support through Inclusive Food Security (LIFE) project for the implementation of the humanitarian aid operation in Afghanistan. As part of this operation is requirement for provision of Consultancy services. Therefore, the DRC requests you to submit price bid(s) for the provision of service (s) listed on the attached DRC Bid Form Annex A.

**Scope of the Consultancy Services:**

The Danish Refugee Council (DRC) is looking for a consultant to conduct the following activities for the Livelihood Support through Inclusive Food Security (LIFE) project funded by the European Commission:

• Assessment of needs and capacities of target groups of subsistence farmers in four provinces of Afghanistan on agricultural production and processing, pre-and post-harvest management, land and soil management, run-off water storage, irrigation technologies and management, and climate smart production and processing technologies.

• Development of training manual(s) based on the assessment findings to deliver technical training on the above topics to the target groups.

• Conduct Training of Trainers (ToT) for 25 staff from DRC and RAADA on the implementation of the developed training package.

• Conduct Training for 1,500 farmers on efficient methods for agricultural production and processing and pre-and post-harvest management, and for 1,675 farmers on climate smart land, water, and on-farm water management technologies and on climate smart production and processing technologies.

The main objective of this consultancy is to build capacity of the smallholder farmers through comprehensive trainings in efficient and adapted agricultural production and processing and pre-and post-harvest management (including marketing of agricultural products) and climate smart agriculture techniques. The consultant should have relevant education, experience, access, and language skills. The duration of the consultancy is 08 months from the signature of the contract. The consultant should submit a technical proposal, a financial proposal, CVs of staff involved, sample of comparable work, references, and signed forms to DRC as per the RFP requirements and attached TOR.

# Tender Details

The Tender details are as follows:

|  |  |  |
| --- | --- | --- |
| **Line** | **Item** | **Time, date, address as appropriate** |
| 1 | ITB published | 28th August 2023 |
|  | RFP briefing date and time. | 31st August 2023 @2:00PM Kabul-Afghanistan Local Time. |
| 2 | Closing date for clarification | 4th September 2023 4:00 PM Kabul, Afghanistan time. |
| 3 | Closing date and time for receipt of Tenders | 10th September 2023 4:00 PM Afghanistan Local Time. |
| 4 | Tender Opening Location | Danish Refugee Council (Afghanistan), Kabul Country Office, House # 1431, Street # 1, Kart-e-Chahar, Kabul, Afghanistan. |
| 5 | Tender Opening Date and time | 11th September 2023, at 14:00 hours, Afghanistan Local time |

**PLEASE NOTE: NO BIDS WILL BE ACCEPTED AFTER THE ABOVE CLOSING TIME AND DATE**

# Selection and Award Criteria

The criteria for awarding contracts resulting from this RFP is based on ‘best value for money. For all tenders, DRC defines the best value for money as:

*Best value for money should not be equated with the lowest initial bid option. It requires an integrated assessment of technical, organizational and pricing factors in light of their relative importance (i.e. reliability, quality, experiences, and reputation, past performance, cost/fee realism, delivery time, reasonableness, need for standardization, and other criteria depending on the item to be procured).*

For all bids deemed technically compliant as per the specification stipulated in Annex F – Term of reference, DRC will give a weighted combined technical and financial score. The weighted score will determine the contract award.

The technical criteria for this RFP and their weighting in the technical evaluation are:

|  |  |  |
| --- | --- | --- |
| **Technical criteria #** | **Technical criteria** | **Weighting in technical evaluation** |
| **1** | **Technical quality of the research proposal** | **30%** |
| 1.2 | Demonstrated understanding of the methodology and requested deliverables, all important components of the ToR are sufficiently addressed and considered | 20% |
| 1.3 | Style, language, sophistication, and presentation | 10% |
| **2** | **Expertise and access** | **50%** |
| 2.1 | Demonstrated previous experience of working in Afghanistan | 30% |
| 2.2 | Demonstrated experience in conducting trainings and TOT in agriculture. | 10% |
| 2.3 | Must have access to or presence of a field team for rolling out trainings in Afghanistan and a team of trainers available in country of assignment with English language and Pashto/ Dari language skills; | 10 % |
| **3** | **Personal Qualifications** | **20%** |
| 3.1 | A BA degree on agriculture, agri-business, social sciences, or other relevant subjects | 10% |
| 3.2 | Must have a minimum of 5 years of experience with agriculture trainings, delivery of TOT or monitoring and evaluation and experience in undertaking assessments in a fragile context | 10% |
|  | **Total Maximum Score** | **100%** |

Please note that bids shall respond to all criteria, or their bid may be disqualified.

## Administrative Evaluation

A bid shall pass the administrative evaluation stage before being considered for technical and financial evaluation. Bids that are deemed administratively non-compliant may be rejected. The documents listed below shall be submitted with your bid.

|  |  |  |  |
| --- | --- | --- | --- |
| **#** | **Annex #** | **Document** | **Instructions** |
| 1 | A.1 | Technical Bid Form | Template provided by DRC with this RFP – Bidder must complete ALL sections in full, sign, stamp and submit.  Absences/missing this document will result in the disqualification of your bid. **MANDATORY** |
| 2 | A.2 | Financial Bid Form  Detailed budget covering all fees and expense, which details costs required for each and deliverables | Submit the Financial bid envelope. **MANDATORY** |
| 3 | ‌B | Tender and Contract Award Acknowledgement Certificate | Template provided by DRC with this ITB – Bidder must complete ALL sections in full, sign, stamp and submit \_ **MANDATORY** |
| 4 | C | General Conditions of Contract | Template provided by DRC with this ITB – Bidder must complete ALL sections in full, sign, stamp and submit \_ **MANDATORY** |
| 5 | D | Supplier Code of Conduct | Template provided by DRC with this ITB – Bidder must complete ALL sections in full, sign, stamp and submit \_ **MANDATORY** |
| 6 | E | Supplier Profile and Registration Form | Template provided by DRC with this ITB – Bidder must complete ALL sections in full, sign, stamp and submit \_ **MANDATORY** |
| 7 | N/A | A Copy of Valid Business License  Note: if individual, only copy of CV/s Copy of NID/Passport to be submitted along with required experiences | To meet this requirement: A copy of valid business registration shall be attached as part of the bid. Absences/missing this of the document will result in disqualification of the bidder’s bids. **MANDATORY** |
| 8 | N/A | A copy of NID for President and vice president | To meet this requirement: The president and vice president of a company shall submit proof of their national ID (Tazkera and Passport) |
| 9 | N/A | Past experience: Sample of Comparable work ( training materials ) | To meet this requirement: The bidders are requested to submit a list of previews experience in the following format:  Name of project:  Start date:  Completion date:  Project value (Amount)  Location:  Client: (Organization. Email. Phone number and position of reference) |
| 10 | N/A | Detailed proposal | To meet this requirement, the bidders are required to submit a detailed proposal about the requested consultancy |
| 11 | N/A | Detailed Work plan | To meet this requirement, the bidders are required to submit a detailed proposal about the requested consultancy |
| 12 | N/A | References | To meet this requirement, at least 3 references related to relevant work previously conduct are required to be submitted along with the bid |

## Technical Evaluation

To be technically acceptable, the bid shall meet or exceed the stipulated requirements and specifications in the RFP. A Bid is deemed to meet the criteria if it confirms that it meets the conditions, procedures and specifications in the RFP without substantially departing from or attaching restrictions with them. If a Bid does not technically comply with the RFP, it will be rejected.

The criteria for the tender are stipulated in Annex A – DRC Bid Form.

## Financial Evaluation

All bids that pass the Technical Evaluation will proceed to the Financial Evaluation. Bids that are deemed technically non-compliant will not be financially evaluated.

# Tender Process

The following processes will be applied to this Tender:

* Tender Period
* Tender Closing
* Tender Opening
* Administrative Evaluation
* Technical Evaluation
* Financial Evaluation
* Contract Award
* Notification of Contract Award

# Submission of Bids

All responsive Bids shall be written on the **DRC Bid Form (Annex A.1 and A.2)**.

Beyond the DRC Bid Form, the following documents shall be contained with the bid:

* **Tender & Contract Award Acknowledgment Certificate (Annex B)**
* **The Supplier Profile and Registration form (Annex E)**
* **TOR Annex F**
* **Copy of Valid business license (appliable only for firms)**
* **Copy of president and vice president ID card**
* **Copy of similar experience and copy of references.**

Bids not submitted on Annex A, or not received before the indicated time and date as set forth on page 1, or delivered to any other email address, or physical address will be disqualified.

Bids submitted by mail, email or courier by so is at the Bidders risk and DRC takes no responsibility for the receipt of such Bids.

Bidders are solely responsible for ensuring that the full Bid is received by DRC in accordance with the RFP requirements.

## Hard Copy:

Hard copy Bids shall be separated into ‘Financial Bid’ and ‘Technical Bid’:

* + The Financial Bid shall only contain the financial bid form, Annex A.2
  + The Technical Bid shall contain all other documents required by the tender as mentioned in section A. Administrative Evaluation, but excluding any pricing information

Each part shall be placed in a **sealed** envelope, marked as follows:

Both envelopes shall be placed in an outer **sealed** envelope, addressed and delivered to:

**RFP No.: 010**

**RFP Title: RFP-AFG-AFC-010 Provision of Consultancy Services for value chain-based interventions**

**TECHNICAL BID**

Bidder Name:

**RFP No.: 010**

**RFP Title: RFP-AFG-AFC-010 Provision of Consultancy Services for value chain-based interventions**

**FINANCIAL BID**

**Bidder Name:**

Both envelopes shall be placed in an outer **sealed** envelope, addressed and delivered to:

**RFP No.: 010**

**RFP Title: RFP-AFG-AFC-010 Provision of Consultancy Services for value chain-based interventions**

**Address to Offer Delivery: DRC House 1431 (29), Street 1, PD3 Kart –e- Char, Kabul, Afghanistan.**

## Email submission

## Bids can be submitted by email to the following dedicated, controlled, & secure email address:

[**Tender.afg@drc.ngo**](mailto:Tender.afg@drc.ngo)**.**

When Bids are emailed the following conditions shall be complied with:

* **The RFP number shall be inserted in the Subject Heading of the email**
* **Separate emails shall be used for the ‘Financial Bid’ and ‘Technical Bid’, and the Subject Heading of the email shall indicate which type the email contains**
  + The financial bid shall only contain the financial bid form, Annex A.2
  + The technical bid shall contain all other documents required by the tender, but excluding all pricing information
* Bid documents required, shall be included as an attachment to the email in PDF, JPEG, TIF format, or the same type of files provided as a ZIP file. Documents in MS Word or excel formats, will result in the bid being disqualified.
* Email attachments shall not exceed 2MB; otherwise the bidder shall send his bid in multiple emails.

*Failure to comply with the above may disqualify the Bid.*

DRC is not responsible for the failure of the Internet, network, server, or any other hardware, or software, used by either the Bidder or DRC in the processing of emails.

DRC is not responsible for the non-receipt of Bids submitted by email as part of the e-Tendering process.

**Bids can be submitted in one of two ways; hardcopy or electronically. If the Bidder submits a Bid in both Hardcopy and electronically, DRC will choose the version that is the most advantageous to DRC.**

# Submission of Samples

Sample submission is not part of this RFP.

# Completion of Bid Form

## Prices Quoted

Any discount offered shall be included in the Bid price.

Unless otherwise requested all Bids shall state if the prices quoted are not DDP (Incoterms 2020). (REMOVE IF SERVICES)

## Currency

The currency of the bid shall be in USD or AFN. No other currencies are acceptable. The bids will be evaluated and awarded based on the USD currency, using the <https://www.oanda.com> exchange rate site as of the date of bid opening. Bidders who submit their bids in AFN must indicate the exchange rate used for their bid calculation. Otherwise, DRC will apply the exchange rate from the mentioned site.

## Language

The Bid Form, and all correspondence and documents related to this RFP shall be in English.

## Presentation

Bids shall be clearly legible. Prices entered in lead pencil will not be considered. All erasures, amendments, or alterations shall be initialed by the signatory to the Bid. Do not submit blank pages of the Bid Form and/or schedules which are unnecessary for your offer. All documentation shall be written in English. All Bids shall be signed by a duly authorized representative of the Bidder.

## Split Awards

DRC reserves the right to split awards.

## Validity Period

Bids shall be valid for the period of 60 days specified in the ITB from the date of Bid closure. DRC reserves the right to determine, at its sole discretion, the validity period in respect of Bids which do not specify any such maximum or minimum limitation.

# Acceptance

DRC reserves the right, at its sole discretion, to consider as invalid or unacceptable any Bid which is a) not clear; b) incomplete in any material detail such as specification, terms delivery, quantity etc.; or c) not presented on the Bid Form – and to accept or reject any amendments, withdraws and/or supplementary information submitted after the time and date of the ITB Closure.

# Award of Contracts

This RFP does not commit DRC to award a contract or pay any costs incurred in the preparation or submission of Bids, or costs incurred in making necessary studies for the preparation thereof, or to procure or contract for services or goods. Any bid submitted will be regarded as an offer made by the Bidder and not as an acceptance by the Bidder of an offer made by DRC. No contractual relationship will exist except pursuant to a written contract document signed by a duly authorized official of DRC and the successful Bidder.

DRC may award contracts for part quantities or individual items. DRC will notify successful Bidders of its decision with respect to their Bids as soon as possible after the Bids are opened. DRC reserves the right to cancel any RFP, to reject any or all Bids in whole or in part, and to award any contract.

Suppliers who do not comply with the contractual terms and conditions including delivering different products and of different origin than stipulated in their Bid and covering contract may be excluded from future DRC RFPs.

# Confidentiality

This RFP or any part hereof, and all copies hereof shall be returned to DRC upon request. This RFP is confidential and proprietary to DRC, contains privileged information, part of which may be copyrighted, and is communicated to and received by Bidders on the condition that no part thereof, or any information concerning it may be copied, exhibited, or furnished to others without the prior written consent of DRC, except that Bidders may exhibit the specifications to prospective subcontractors for the sole purpose of obtaining offers from them. Notwithstanding the other provisions of the RFP, Bidders will be bound by the contents of this paragraph whether or not their company submits a Bid or responds in any other way to this RFP.

# Collusive Bidding and Anti-Competitive Conduct

Bidders and their employees, officers, advisers, agent or sub-contractors shall not engage in any collusive bidding or other anti-competitive conduct or any other similar conduct, in relations to:

* The preparation of submission of Bids,
* The clarification of Bids,
* The conduct and content of negotiations,
* Including final contract negotiations,

In respect of this RFP or procurement process, or any other procurement process being conducted by DRC in respect of any of its requirements.

For the purpose of this clause, collusive bidding, other anti-competitive conduct, or any other similar conduct may include, among other things, the disclosure to, exchange or clarification with, any other Bidder, person or entity, of information (in any form), whether or not such information is commercial information confidential to DRC, any other Bidder, person or entity in order to alter the results of a solicitation exercise in such a way that would lead to an outcome other than that which would have been obtained through a competitive process.

# Improper Assistance

Bids that, in the sole opinion of DRC, have been compiled:

* With the assistance of current or former employees of DRC, or current or former contractors of DRC in violation of confidentially obligations or by using information not otherwise available to the general public or which would provide a non-competitive benefit,
* With the utilization of confidential and/or internal DRC information not made available to the public or to the other Bidders,
* In breach of an obligation of confidentially to DRC, or contrary to these terms and conditions for submission of a Bid, shall be excluded from further consideration

Without limiting the operation of the above clause, a Bidder shall not, in the absence of prior written approval from DRC, permit a person to contribute to, or participate in, any process relating to the preparation of a Bid or the procurement process, if the person has at any time during the 6 months immediately preceding the date of issue of this RFP was an official, agent, servant, or employee of, or otherwise engaged by, DRC and was engaged directly, or indirectly, in the planning or performance of the requirement, project, or activity to which this RFP relates.

# Corrupt Practices

DRC has zero tolerance for corruption.

The Bidder represents and warrants that neither it nor any of its potential subcontractors are engaged in any form of corruption, defined by DRC as the misuse of entrusted power for private gain.

This definition is not limited to interactions with public officials and covers both attempted and actual corruption, as well as monetary and non-monetary corruption. The definition includes, but is not limited to, corruption in the form of: facilitation payments, bribery, gifts constituting an undue influence, kickbacks, favouritism, cronyism, nepotism, extortion, embezzlement, misuse of confidential information, theft, and various forms of fraud, such as forgery or falsification of documents, and financial or procurement fraud. No offer, payment, consideration or benefit of any kind, which could be regarded as an illegal or corrupt practice, shall be made, promised, sought or accepted – directly or indirectly – as an inducement or reward in relation to activities funded by DRC, including tendering, award or execution of contracts. DRC reserves the right, without prejudice to any other right or remedy available to it, according to any violation of this clause to immediately reject the submitted offer, and to take such additional action, civil and/or criminal, as may be appropriate.

The Bidder agrees to accurately communicate DRC’s policy with regards to Anti- Corruption to Third Parties. The Bidder furthermore agrees to inform DRC immediately of any suspicion or information it receives from any source alleging a violation of this policy to the contact details of the specific DRC country operations via [www.drc.dk/where-we-work](http://www.drc.dk/where-we-work), or via DRC’s Code of Conduct Reporting Mechanism: [www.drc.dk/relief-work/concerns-complaints/code-of-conduct-reporting-mechanism](http://www.drc.dk/relief-work/concerns-complaints/code-of-conduct-reporting-mechanism). Reports of suspected corruption can also be reported directly to DRC HQ at [c.o.conduct@drc.dk](mailto:c.o.conduct@drc.dk).

# Conflict of Interest

A Bidder shall not, and shall ensure that its employees, officers, advisers, agents or subcontractors do not place themselves in a position that may, or does, give rise to an actual, potential or perceived conflict of interest between the interests of DRC and the Bidder’s interests during the procurement process.

If during any stage of the procurement process or performance of any DRC contract a conflict of interest arises, or appears likely to arise, the Bidder shall notify DRC immediately in writing, setting out all relevant details of the situation, including those cases in which the interests of the Bidder conflict with the interests of DRC, or cases in which any DRC official, employee or person under contract with DRC may have, or appear to have, an interest of any kind in the Bidder’s business or any kind of economic ties with the Bidder. The Bidder shall take steps as DRC may reasonably require, to resolve or otherwise deal with the conflict to the satisfaction of DRC.

# Withdrawal/Modification of Bids

Requests to withdraw a Bid after the Bid Closure Time shall not be honoured. If the selected Bidder withdraws its Bid, DRC shall duly register the said Bid and shall evaluate it alongside all other received Bids. If the selected Bidder has furnished a Bid security, DRC shall withhold such Bid security until the issue has been resolved.

Withdrawal of a Bid may result in your suspension or removal from the DRC suppliers List.

A Bidder may modify its Bid prior to the RFP closure. Any such modification shall be submitted in writing and in a sealed envelope, marked with the original Bid number. No modification shall be allowed after the RFP closure.

# LATE BIDS

All Bids received after the RFP closure will be rejected.

# Opening of the RFP

The Tender Opening will take place at the time and location stated above.

Any attempt by a Bidder to influence the Evaluation Committee in the process of examination, clarification, evaluation and comparison of tenders, to obtain information on how the procedure is progressing or to influence DRC in its decision concerning the award of the contract will result in the immediate rejection of the tender.

# Conditions of Contract

All Bidders shall acknowledge that the DRC General Conditions of Contract for the Procurement of Goods, or Services, or the Special Conditions of Contract, as applicable, are acceptable.

# Cancellation of the RFP

In the event of an RFP cancellation, Bidders will be notified by DRC. If the RFP is cancelled before the outer envelope of any Bid has been opened, the sealed envelopes will be returned, unopened, to the Bidders

The RFP may be cancelled in the following situations:

* where no qualitatively or financially worthwhile Bid has been received or there has been no response at all;
* the economic or technical parameters of the project have been fundamentally altered;
* exceptional circumstances or force majeure render normal performance of the project impossible;
* all technically compliant Bids exceed the financial resources available; or
* there have been irregularities in the procedure, in particular where these have prevented fair competition.

DRC shall not be liable for damages, whatever their nature (in particular damages for loss of profits) or relationship to the cancellation of an RFP, even if DRC has been advised of the possibility of damages. The publication of a procurement notice does not commit DRC to implement the programme or project announced.

# Queries about this RFP

For queries on this RFP, please contact the Procurement Manger, [afg-procurement@drc.ngo](mailto:afg-procurement@drc.ngo)

All questions regarding this RFP shall be submitted in writing to the above. On the subject line, please indicate the RFP number. **Bids shall not be sent to the above email**.

All questions during the tender period, as well as the associated answers, will be shared with all suppliers invited, or for open tenders published at: www.acbar.org

# RFP Documents

This RFP document contains the following:

This covering Letter

1. Annex A.1: DRC Bid Form (Technical bid)
2. Annex A.2: DRC Bid Form (Financial bid)
3. Annex B: Tender and Contract Award Acknowledgment Certificate
4. Annex C: DRC General Conditions of Contract
5. Annex D: DRC Supplier Code of Conduct
6. Annex E: Supplier Profile and Registration
7. Annes F: TOR
8. A Copy of Valid Business License (only to firm/ Individual can submit copy of CV and related experiences)
9. A copy of president and vice president ID card
10. Past experience: At least three similar projects.
11. Detailed proposal
12. Detailed Work plan
13. References

Under DRC’s Anticorruption Policy Bidders shall observe the highest standard of ethics during the procurement and execution of such contracts. DRC will reject a Bid if it determines that the Bidder recommended for award, has engaged in corrupt, fraudulent, collusive, or coercive practices in competing for, or in executing, the Contract.

Yours sincerely

Supply Chain unit

[afg-procurement@drc.ngo](mailto:afg-procurement@drc.ngo).